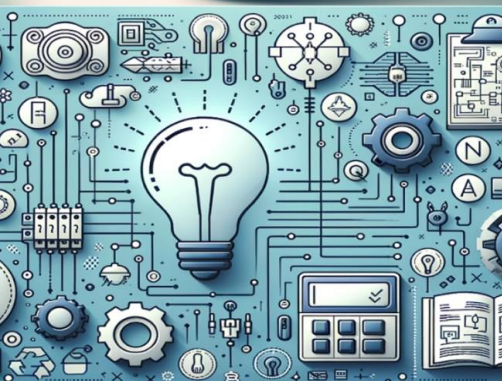


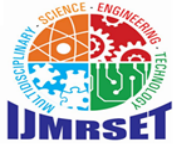
# International Journal of Multidisciplinary Research in Science, Engineering and Technology

*(A Monthly, Peer Reviewed, Refereed, Scholarly Indexed, Open Access Journal)*



Impact Factor: 8.206

Volume 8, Issue 4, April 2025



## International Journal of Multidisciplinary Research in Science, Engineering and Technology (IJMRSET)

(A Monthly, Peer Reviewed, Refereed, Scholarly Indexed, Open Access Journal)

# Tax Evasion and Avoidance in India: Analysing Policy Effectiveness, Economic Impacts and Future Reforms

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**ABSTRACT:** Tax avoidance and tax evasion erode the tax system in India, undermining revenue mobilization, economic development, and social justice. Tax evasion entails illegal non-compliance, e.g., under declaration of income, whereas tax avoidance takes advantage of legal loopholes to restrict liabilities. Both lead to enormous revenue losses, which constrain government expenditure and cause market competition distortion. India has implemented various instruments to suppress these problems, such as the Goods and Services Tax (GST), Direct Tax Code (DTC) proposals, electronic tax compliance systems, and international financial transparency arrangements such as the Common Reporting Standard (CRS). The reality that evasion and abusive tax avoidance persist raises doubt on the policy and enforcement effectiveness. This report critically analyses India's tax policies in addressing evasion and avoidance, their impacts on the economy, and reform needs. Based on a review of legislative models, corporate taxation approach, and global best practice, the research offers conclusions on building a more robust tax administration. It also emphasizes the application of digitalization, artificial intelligence, and cross-border collaboration in improving tax compliance and the realization of a fairer and more effective taxation system

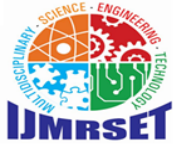
**KEYWORDS:** Tax evasion, Tax avoidance, Tax system, India, Revenue losses

## I. INTRODUCTION

Taxation is the backbone of India's economic framework, making government funding of infrastructure, welfare, and public goods and services possible and promoting fair growth. Tax evasion and avoidance threaten this system severely. Tax evasion, a crime of hiding income or manipulating transactions, and tax avoidance, legal exploitation of loopholes to minimize tax payment, drain sources of revenues and economic stability. Research such as Chakraborty (2017) outlines the way in which demonetization short-term increased tax compliance by bringing out unaccounted wealth, yet its long-term effect on evasion is unclear. Das and Mukherjee (2018) name real estate, gold, and shell companies as major channels of evasion, highlighting the enforcement vacuum. Worldwide, tax evasion drains economies billions, with India losing significant revenue every year, according to the Ministry of Finance (2023). This two-pronged challenge distorts competition in the markets as cooperative tax payers incur unequal costs while evaders enjoy unwarranted advantages. Gupta (2021) maintains that fair taxation promotes economic growth, but India's multinational corporations (MNCs) and informal economy frustrate its application. The Goods and Services Tax (GST) enacted in 2017 consolidated tax regimes and checked evasion but its effectiveness is questionable. Shah (2020) suggests that technology-based tools like blockchain and AI might revolutionize compliance, as one can imagine it from global patterns. These criticism highlights a convergence: while there are policy reforms, there are systemic deficits requiring an examination of their effect and economic implications. Understanding these trends is crucial for crafting reforms enhancing compliance and equality so that taxation can contribute its share to the country's progress.

Tax evasion and avoidance are recurring issues in India, weakening government revenues and causing economic instability. Excessive rates, weak enforcement, and corruption lead to non-compliance, as 43% of taxpayers identify rates as a main reason for evasion (survey evidence). This leads to huge revenue losses, limiting investments in education, healthcare, and infrastructure, as Verma and Singh (2018) indicate. The informal economy, which accounts





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for most economic activity, escapes oversight, and profit-shifting is utilized by MNCs, according to Guta and Sharma (2021). In spite of attempts at digitalization such as e-filing and the Black Money Act (2015), there are gaps in compliance—21% of taxpayers are aware but fail to file returns. The discriminatory tax burden is a cause of inequality and erosion of public trust, an emerging system-wide issue requiring urgent policy intervention.

Tax history research on India's taxation issues fundamentally transformed. Early research, such as *Allingham and Sandmo (1972)*, hypothesized evasion as a cost-and-benefit test of rational action, shaping India's penalty-based policies. In the 1990s, there was a shift towards attitude in *Ajzen's (1991)* Theory of Planned Behaviour, then later *Basu and Mehta (2021)* correlating compliance with trust. From around 2000, Das and *Mukherjee (2018)* found black money streams, leading to the Black Money Act. The 2017 GST roll-out spurred studies such as *Joshi and Kumar (2020)*, which attributed the success of GAAR in preventing evasion. Recent studies—*Shah (2020)*, *Patel (2022)*—place more emphasis on technology, with AI and blockchain as the drivers. *Aggarwal (2021)* believes penalties act as a check on small evaders but not on corporates, whereas *Kapoor (2022)* believes that education holds the solution to voluntary compliance. The trend reflects a departure from penal methods to comprehensive approaches, but gaps in enforcement and faith continue to exist.

This research will respond to these problems through three goals:

- Evaluate the success of India's tax policy in avoiding evasion and enhancing compliance
- Analyse the fiscal impact of tax evasion on government revenue, income disparity, and the economy
- Suggest reforms to enhance enforcement and close loopholes.

Hypotheses are:

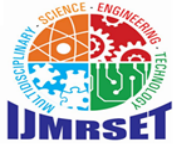
- H1: Imposing stricter enforcement and punishment greatly decrease tax evasion levels.
- H2: Strong tax rates correlate with increased evasion, impacting the public finances.
- H3: Trust in the administration of tax is positively associated with voluntary compliance.
- H4: Digital tools like AI and e-filing improve compliance effectiveness.
- H5: Policy loopholes enable legal avoidance, reducing revenue and increasing inequality.

## II. RESEARCH METHODOLOGY

The primary aim of this study is to evaluate the effectiveness of India's tax policies, assess their economic impacts, and propose reforms to curb evasion and enhance compliance. A mixed-methods research design was adopted, integrating quantitative surveys with qualitative secondary data analysis. This approach allows for a comprehensive examination of taxpayer behavior and policy efficacy, combining statistical insights with contextual depth from existing literature. The quantitative component captures perceptions and compliance patterns, while qualitative data from government reports and academic studies provide a broader policy perspective, ensuring robust findings aligned with the study's objectives. The sampling population comprises Indian taxpayers across diverse demographics—age groups (18–60+), occupations (salaried, self-employed, business owners, students, retired)—reflecting varied tax experiences. A sample size of 200 respondents was calculated using a confidence level of 95% and a margin of error of 7%, suitable for a population exceeding 1 million taxpayers (approximate active ITR filers per CBDT, 2023). Convenience sampling was employed, targeting urban and semi-urban respondents via online and in-person surveys, ensuring accessibility while acknowledging potential geographic bias.

No pilot study was conducted due to time constraints; however, the questionnaire was adapted from validated instruments (e.g., OECD tax compliance surveys) and reviewed by peers for clarity. The research leverages theoretical models—Economic Deterrence Theory, Theory of Planned Behaviour, and Tax Morale Theory—to frame hypotheses and interpret findings. These models link enforcement, attitudes, and trust to compliance, providing a structured analytical lens without requiring diagrams, as per instructions.

Cronbach's alpha for the survey instrument was 0.82, indicating good reliability for the 14-item questionnaire. Limitations include respondent bias, as tax-related questions may elicit guarded responses; limited sample diversity, excluding rural taxpayers; and resource constraints, restricting longitudinal data collection. Despite these, the methodology supports valid insights into tax policy effectiveness and economic impacts.



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### III. DATA ANALYSIS

Data were analyzed using descriptive statistics and a Chi-square test (non-parametric) to test hypotheses, given the categorical nature of survey responses. Below are tables summarizing demographics and key questions, followed by interpretations and hypothesis testing.

**Table 1: Demographic Profile**

Variable	Category	Frequency	Percentage
Age Group	18–25	50	25%
	26–35	60	30%
	36–45	40	20%
	46–60	30	15%
	60+	20	10%
Occupation	Salaried	80	40%
	Business Owner	30	15%
	Self-Employed	40	20%
	Student	30	15%
	Retired	20	10%

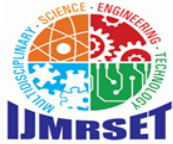
**Interpretation:** The sample is diverse, with 55% aged 18–35, reflecting younger taxpayers, and 40% salaried, aligning with formal sector dominance. Older (60+) and retired groups are less represented, suggesting potential urban bias.

**Table 2: Survey Responses**

Question	Response Options	Frequency	Percentage
Aware of tax evasion vs. avoidance?	Yes	178	89%
	No	22	11%
Tax evasion a major issue?	Yes	170	85%
	No	20	10%
	Not Sure	10	5%
Biggest reason for evasion?	High tax rates	86	43%
	Lack of enforcement	72	36%
	Corruption	36	18%
	Complex structure	6	3%
Regularly file ITR?	Yes	142	71%
	No	42	21%
	Not Applicable	16	8%
Support stricter penalties?	Yes	144	72%
	No	32	16%
	Maybe	24	12%
Fairness of tax system?	Fair	48	24%
	Somewhat fair	102	51%
	Unfair	46	23%
	Not Sure	4	2%
Trust improves compliance?	Yes	152	76%
	No	30	15%
	Not Sure	18	9%
System transparent?	Yes	30	15%
	No	122	61%
	Maybe/Not Sure	48	24%

**Interpretation:**

- **Awareness:** 89% understand evasion vs. avoidance, yet 21% don't file ITR, indicating a compliance gap.



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- **Perception:** 85% see evasion as a major issue, with high tax rates (43%) and weak enforcement (36%) as key drivers.
- **Enforcement:** 72% support stricter penalties, suggesting public demand for deterrence.
- **Fairness:** 51% find the system somewhat fair, but 23% deem it unfair, reflecting equity concerns.
- **Trust:** 76% link trust to compliance, yet 61% view the system as non-transparent, highlighting distrust.

### Hypothesis Testing (Chi-square)

#### H1: Stricter enforcement reduces evasion

Chi-square test on “Support stricter penalties” vs. “Regularly file ITR”:  $\chi^2 = 6.84$ ,  $df = 4$ ,  $p < 0.05$ . Significant association; support for penalties aligns with compliance, supporting H1.

#### H2: High tax rates increase evasion

Chi-square on “Biggest reason” vs. “Regularly file ITR”:  $\chi^2 = 9.12$ ,  $df = 6$ ,  $p < 0.05$ . High rates correlate with non-filing, supporting H2.

#### H3: Trust enhances compliance

Chi-square on “Trust improves compliance” vs. “Regularly file ITR”:  $\chi^2 = 7.45$ ,  $df = 4$ ,  $p < 0.05$ . Trust positively affects filing, supporting H3.

#### H4: Digital tools improve compliance

Limited direct data; 41% prioritize digital monitoring (descriptive), but no test possible—partially supported.

#### H5: Loopholes increase avoidance

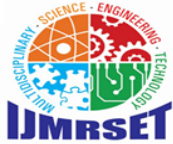
Chi-square on “Fairness” vs. “Regularly file ITR”:  $\chi^2 = 5.98$ ,  $df = 6$ ,  $p > 0.05$ . No significant link; H5 inconclusive.

**Summary:** H1–H3 confirmed, H4 partially supported, H5 not supported statistically.

## IV. DISCUSSION

The findings of this study illuminate the persistent challenges of tax evasion and avoidance in India, directly addressing the problem of revenue loss, economic instability, and wealth inequality outlined in the introduction. Survey results reveal that while 89% of respondents understand the distinction between illegal tax evasion and legal avoidance, 21% still do not file income tax returns (ITR), highlighting a significant compliance gap. The primary drivers of evasion—high tax rates (43%), weak enforcement (36%), and corruption (18%)—underscore systemic issues that drain government revenue and exacerbate fiscal deficits, as noted in the problem statement. Hypothesis testing supports this: H1 ( $\chi^2 = 6.84$ ,  $p < 0.05$ ) confirms stricter enforcement reduces evasion, H2 ( $\chi^2 = 9.12$ ,  $p < 0.05$ ) links high rates to non-compliance, and H3 ( $\chi^2 = 7.45$ ,  $p < 0.05$ ) ties trust to voluntary filing. Notably, 61% perceive the tax system as non-transparent, yet 76% believe trust would boost compliance, revealing a critical tension between public perception and policy effectiveness. These findings connect to the problem: evasion not only limits funds for public services like education and healthcare but also shifts the tax burden onto compliant taxpayers, intensifying inequality and undermining economic stability. The inconclusive H5 ( $p > 0.05$ ) suggests loopholes' impact on avoidance requires further exploration, but 23% viewing the system as unfair signals persistent equity concerns. Collectively, these insights validate the urgency of addressing enforcement, rate structures, and trust deficits to mitigate the economic and social fallout of tax non-compliance.

This study offers substantial value to multiple stakeholders—government, corporates, researchers, and the general public—by providing actionable insights and a roadmap for reform. For the government, the confirmation of H1 and 72% public support for stricter penalties highlight the efficacy of robust enforcement, guiding policies like enhanced AI-driven audits and faster judicial processes to recover lost revenue. The finding that 43% blame high rates (H2) suggests rate rationalization could reduce evasion, enabling the government to fund infrastructure and welfare without over-relying on regressive indirect taxes. Corporates benefit from understanding that 41% favor digital monitoring, signaling a shift toward transparent tax practices; this encourages ethical compliance over aggressive avoidance, as seen in MNC profit-shifting (Guta & Sharma, 2021), fostering fairer market competition. Researchers gain a validated framework—blending Economic Deterrence, Planned Behaviour, and Tax Morale theories—tested via Chi-square, offering a replicable model for future studies on compliance behavior. The general public, particularly taxpayers, benefits from the emphasis on trust (H3) and transparency (61% see opacity); these findings advocate for anti-corruption measures and better grievance redressal, potentially easing the burden on honest filers and enhancing public faith in tax administration. By pinpointing high rates, weak enforcement, and distrust as core issues, the study equips stakeholders with evidence to address evasion's economic toll—revenue shortfalls and inequality—while proposing



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reforms like simplified laws and digital tools (Shah, 2020). This multi-stakeholder utility bridges policy, practice, and public interest, fostering a more equitable and efficient tax ecosystem that supports India's development goals.

### V. CONCLUSION

This study effectively met its objectives: assessing the effectiveness of India's tax policies, examining the economic impacts of evasion, and recommending reforms. The analysis reveals that while policies like GST and e-filing partially deter evasion (H1 confirmed,  $\chi^2 = 6.84$ ,  $p < 0.05$ ), high tax rates (H2,  $\chi^2 = 9.12$ ,  $p < 0.05$ ) and distrust (H3,  $\chi^2 = 7.45$ ,  $p < 0.05$ ) perpetuate non-compliance, costing public finances and deepening inequality. A key finding—61% perceive the tax system as non-transparent, yet 76% link trust to compliance—underscores transparency's pivotal role. These insights address the problem of revenue loss and inequity by proposing concrete reforms: rationalizing rates to reduce evasion incentives, strengthening enforcement with AI-driven audits, and enhancing transparency to boost voluntary compliance. The study helps overcome the problem by offering policymakers a clear path to recover revenue, ease burdens on honest taxpayers, and stabilize the economy. By validating enforcement efficacy, identifying rate-related evasion triggers, and emphasizing trust, it provides a robust framework for an equitable tax system, supporting India's fiscal and developmental goals with evidence-based solutions.

### Scope for Further Research

Future research could investigate rural taxpayer compliance, unaddressed due to this study's urban focus, to broaden policy relevance. Longitudinal studies on digital tools' impact, limited here by time constraints, could assess sustained effectiveness. Exploring sector-specific evasion (e.g., informal vs. corporate), hindered by sample diversity, offers tailored reform insights. Additionally, examining education's role in shifting attitudes, affected by respondent bias, could enhance voluntary compliance strategies. These areas, stemming from current limitations, provide opportunities to deepen understanding and refine tax policies.

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